

Message Text

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PAGE 01 STATE 228416
ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-08 AID-05 /024 R

DRAFTED BY COM/OED/MEPD/FCROSLEY/LW
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COM/OED/MEPD/LENGLESON
COM/OED/MEPD/SMCONGER, DIR.
COM/CAGNE/WGAINES (INFO)
NEA/RA/RDAY (INFO)

-----045828 090153Z /66

P 082200Z SEP 78
FM SECSTATE WASHDC
TO AMEMBASSY CAIRO PRIORITY

UNCLAS STATE 228416

E.O. 11652: N/A

TAGS: BENC, EG

SUBJECT: MAJOR PROJECT: RURAL ELECTRIFICATION EQUIPMENT

REF: CAIRO 6907

1. COMMERCE/MEPD HAS BEEN CONTACTED BY MR. TOM KOOS, VICE PRESIDENT, BUSINESS DEVELOPMENT, OF AMERICAN EXPORT GROUP, INC. (AEG) VISITING CAIRO. MR. KOOS, ARRIVING CAIRO ON ABOUT SEPTEMBER 13, WILL CONTACT COMATT. HIS ASSIGNMENT IS TO FOLLOW UP ON IBRD-FINANCED TENDER ISSUED BY EGYPTIAN MINISTRY OF ELECTRICITY.

2. FOR POST BACKGROUND, AEG SENT FOLLOWING MESSAGE TO U.S. EXECUTIVE DIRECTOR OF WORLD BANK:

"AMERICAN EXPORT GROUP, INC., A U.S. CORPORATION, SUBMITTED FULLY RESPONSIVE OFFER PURSUANT TO WORLD BANK-FINANCED
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TENDER ISSUED BY EGYPT'S RURAL ELECTRIFICATION AUTHORITY (REA), TENDER NO. REA (IBRD) 78/10.

"AS ALLOWED IN TENDER CONDITIONS, WE SUBMITTED OFFER FOR ONLY ITEMS 11A AND 11B, RATHER THAN ENTIRE PACKAGE. WE PROPOSED TO FURNISH AMERICAN MADE EQUIPMENT MANUFACTURED BY

FEDERAL PACIFIC ELECTRIC COMPANY OF NEWARK, NEW JERSEY.
(AMERICAN EXPORT GROUP IS AUTHORIZED FPE DISTRIBUTOR FOR
EGYPT.) THE EQUIPMENT IS SIMILAR TO ITEMS PURCHASED IN
EARLY 1978 BY REA, BUT FINANCED THROUGH U.S. A.I.D.

"OUR CAIRO OFFICE INFORMS US THAT DESPITE FACT OUR OFFER
FOR ITEMS 11A AND 11B IS LOWEST, REA MAY RECOMMEND AWARD
TO INGRA, A YUGOSLAVIAN FIRM."

3. NORMAL COMMERCIAL COURTESIES WOULD BE APPRECIATED.
CHRISTOPHER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 08 sep 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE228416
Document Source: CORE
Document Unique ID: 00
Drafter: OED/MEPD/FCROSLEY/LW
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780367-0283
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780986/aaaactkw.tel
Line Count: 73
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 4a241054-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 CAIRO 6907
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1498136
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: RURAL ELECTRIFICATION EQUIPMENT
TAGS: BENC, EG
To: CAIRO
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/4a241054-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
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